



Sovereign Investment Workshop Borsa Italiana, Palazzo Mezzanotte Roberto Marsella, CDP Equity

Key points of the SWF Annual Report 2015



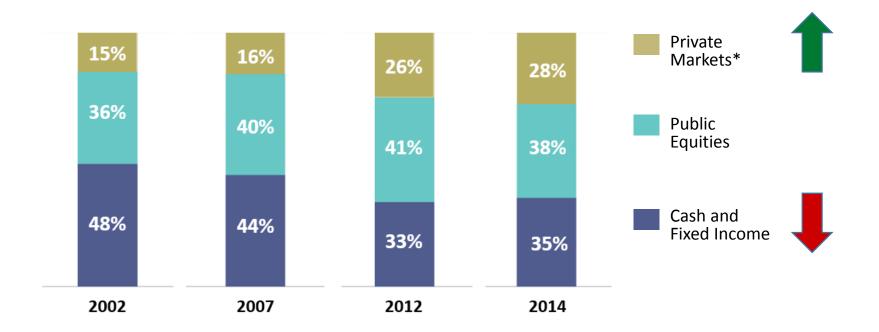
Key points SWF Annual Report 2015

- 1 SWFs are an **established institutional player category** (\$ 5 Trn AUM)
- 2 Very active
- 3 Looking for **long dated stable returns** (safe assets)
- 4 Increasingly sensitive to technological opportunities
- **5 Co-invest** with the **best** (rise of Sovereign Private partnerships)
- 6 More private markets (harvesting the long term liquidity premia)



Private Markets increasing their relevance

Average SWFs asset allocation (2002-2014)



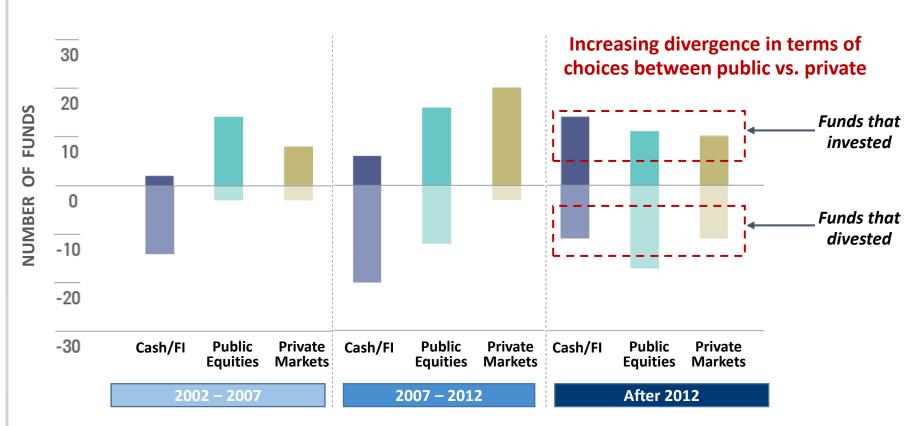
Source: State Street

^{*}Note: Private Markets representing illiquid stakes in private companies, hedge funds project finance, or infrastructures, among others



Recent SWFs investment choices have not been homogeneous

Number of SWFs changing asset allocation shares, since 2002



Source: State Street

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